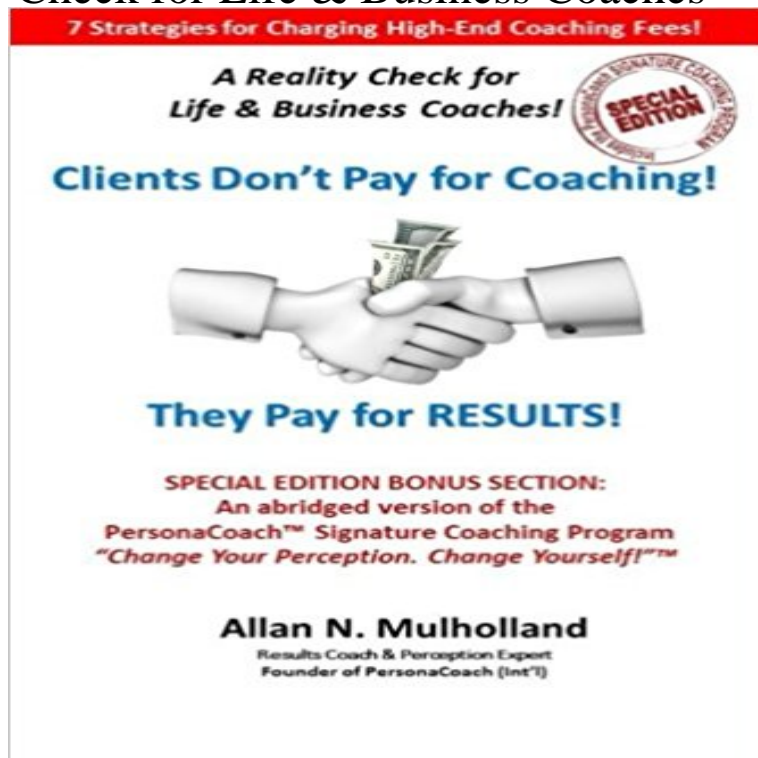


# Clients Dont Pay for Coaching. They Pay for RESULTS!: A Reality Check for Life & Business Coaches



This book is a REALITY CHECK for coaches. If you are a life or business coach, this book will endeavor to accomplish four things: 1 - Provide you with the strategies and techniques to become a Results Coach. (For that's where it all starts!) 2 - Show you how to create tangible RESULTS for your coaching clients. (For that's what successful and profitable coaching is all about!) 3 - Provide you with a formula to determine your high-end coaching fees. (For that is your entitlement as a coach!) 4 - Allow your clients to be able to justify their investment in your coaching services by creating a direct link between your coaching program and the RESULTS they achieve. Clients don't pay for coaching! They pay for RESULTS! This book will dramatically change your perception of coaching! And it starts by creating a new perception of you as a Results Coach! As a special bonus, I've included my complete 12 Week Signature Coaching Program Change Your Perception. Change Yourself!. Now you can duplicate my proprietary coaching system that delivers Value & Results! Coaching is always about VALUE and never about FEES! And the only VALUE your clients are interested in are the RESULTS you deliver!

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